

October 25, 2019

Budget Committee & Board of Selectmen
Town of Effingham
PO Box 48
Effingham, NH 03882

To the Budget Committee & Board of Selectmen:

Our organization is requesting the sum of \$3,972.00 from the Town of Effingham for the 2020 budget year.

Starting Point: Services for Victims of Domestic & Sexual Violence is a non-profit agency that provides services for victims of Domestic Violence, Sexual Violence and Stalking in Carroll County. Our organization provides crisis services within the community and works closely within the criminal justice system to ensure that the victim's rights are observed.

By calling our 24-hour crisis line, a victim can access a Starting Point Advocate 24x7x365 and receive crisis intervention services, emergency shelter, hospital accompaniment and, if needed, transportation services. All services are offered at no charge.

In addition to crisis services, we offer follow up assistance through peer led support groups, case management and social service advocacy. We also provide community outreach services.

Residents of the Town of Effingham received the following core services from Starting Point's staff and volunteers during the period of July 1, 2018 through June 30, 2019:

- *6.47% of Starting Point's victims were Effingham residents.*
- *9.73% of Starting Point's overall services were provided to Effingham residents.*
- *Starting Point provided 30 Effingham residents with 477 services some of which included: crisis intervention, court advocacy, Child Advocacy Center accompaniment, in-person support and numerous referrals to a variety of social service providers.*

We urge you to encourage and support programs and laws that protect our residents from victimization. Only then can we ensure a safer community for ourselves and our children.

Very truly yours,



Elizabeth Stillman
Business and Grants Manager

Starting Point

Services for Victims of Domestic and Sexual Violence

603.447.2494 Post Office Box 1972 Conway, NH 03818

Town of Effingham Non-Profit Funding Request

Budget Information Form

This form must be filled out in its entirety. In addition, proof of non-profit status must be submitted with the completed form. Failure to provide requested information may affect consideration of your application.

Agency: Starting Point: Services for Victims of Domestic + sexual violence

Mailing

Address: PO Box 1972, Conway, NH 03818

Contact Person: Deborah Weinstein Telephone: 603.447.2494

Title: Executive Director

We are a (Check one or more): Private, Non-Profit: Charitable Foundation:

Other: Explain briefly: _____

IRS Status: 501c3 Federal ID #: 02-0365780
(IRC Section Number)

Amount of Funds Requested: \$ 3,972

Type of Request: Purchase of Service Outright Grant:

Purpose for which funds are requested: Funds are requested to facilitate the following services: emergency shelter, crisis intervention, 24/7/365 crisis line, court advocacy, hospital accompaniment, personal advocacy, transitional housing, transportation, prevention education in the schools, outreach and professional development for program partners serving Effingham for residents who are in present danger, or have been victims of domestic and sexual violence, harassment, stalking, or human trafficking.

Are Other Funds Available For This Purpose? yes

If other agencies perform same or similar services within area, why are town funds requested?

No other agencies perform same or similar services within Carroll County.

Town of Effingham Non-Profit Funding Request

Policy Making Body: Board of Directors: Advisory Committee: _____ Other: _____

Board Officers, Names/Titles and Addresses: _____

Please See Attached

Organization's Purpose: Starting Point provides free services for residents of Carroll County who are in present danger of, or who have been victims of domestic and sexual violence, stalking, and/or human trafficking.

Services include, but are not limited to: crisis intervention, 24/7/365 crisis line, court advocacy, hospital accompaniment, personal advocacy, transitional housing, transportation, prevention education, and outreach and professional development for program partners.

Service Area: Carroll County, MD

State accreditation, licenses, permits, etc. required for Agency operation:

N/A

Town of Effingham Non-Profit Funding Request

Staffing: Number of employees by classification (i.e., 2 clerical, 1 professional, 1 administrative, etc.)

1 Administration
1 Admin / Professional 50/50
8 Professional (direct service)
1 Clerical

Cost of one unit of service? \$ N/A

(1 unit of service = 1 child care day, 1 nursing hour, 1 counseling hour, etc.)

If not computed by unit of service, list what value of service is and how it was computed:

\$1,904 a day to operate the shelter, crisis line, and to provide all services previously listed.

Fiscal year on which Agency operates is: July 1 to June 30

Period for which funds are being requested: July 2020 to June 2021

Number of Effingham Clients Served in Previous Year: 30

Number of Effingham Clients Projected for Proposed Year: 40

Number of Total Clients Served in Previous Year: 554

Number of Total Clients Projected for Year: 610

Amount Charged to Clients (Include sliding scale schedule if applicable): services are free and confidential

Please write or attach any additional data you feel may be of value in reviewing this application:

A breakdown of how town funding is requested is attached.

Town of Effingham Non-Profit Funding Request

Sources of Revenue:

General Operation Income

1. State / Federal Grants \$ 423,645
2. Contributors: individuals + organizations \$ 60,000
3. Private/corporate Grants \$ 60,000
4. county/municipal Funding \$ 72,000
5. Fundraising - Major Event \$ 60,000
6. other Fundraising Events \$ 24,500
7. Interest Income \$ 275
8. _____ \$ _____
9. _____ \$ _____
10. _____ \$ _____

Total \$ 700,920

Special program/project income (funds which must be utilized for operation and/or maintenance of specific programs).

Specific Project & Purpose: _____

Source & amount of funds: _____ \$ _____

Specific Project & Purpose: _____

Source & amount of funds: _____ \$ _____

Other Town Funding From All other Carroll \$ 58,528
county towns

Town of Effingham Non-Profit Funding Request

Operations Expenses:

	Previous Fiscal Year	Current Fiscal Year	Next Fiscal Year	
Administrative Salaries	<u>74,425</u>	<u>79,626</u>	_____	Budget for FY- 20-21 will be approved June 2020
Professional full time Staff Salaries	<u>240,315</u>	<u>302,194</u>	_____	
Clerical Salaries	<u>2,071</u>	<u>2,389</u>	_____	
Consultant & part time Professionals Salaries	<u>4,825</u>	<u>5,000</u>	_____	
Miscellaneous Salaries (Please Explain on Reverse)	—	—	_____	
Employee Health & Retirement Benefits	<u>38,912</u>	<u>53,960</u>	_____	
Payroll Taxes	<u>23,063</u>	<u>30,346</u>	_____	
Operating Supplies	—	—	_____	
Office Supplies	<u>10,935</u>	<u>8,500</u>	_____	
Building Maintenance Supplies	<u>26,708</u>	<u>18,000</u>	_____	
Audit	<u>5,468</u>	<u>6,000</u>	_____	
Postage	<i>included w/ office supplies line</i>			
Telephone	<u>16,850</u>	<u>4,000</u>	_____	
Utilities (heat & electric)	<u>15,842</u>	<u>16,000</u>	_____	
Transportation Expenses-Staff	<u>10,904</u>	<u>11,000</u>	_____	
Conference Expenses	<u>431</u>	<u>600</u>	_____	
Contingency/unanticipated expenses	<u>484</u>	<u>500</u>	_____	
Professional Assoc. Membership fees, etc.	<u>1,745</u>	<u>1,820</u>	_____	
Subscription & Publications	—	—	_____	
Capital Expenditures (specify below)	—	—	_____	
Miscellaneous Expense (specify below)	—	—	_____	
Categories unique to Your Agency (specify below)	_____	_____	_____	
Volunteer Transportation	_____	_____	_____	
Volunteer Insurance	_____	_____	_____	
Volunteer Recognition	_____	_____	_____	
Total \$	<u>FY 19-20 budget attached for more detail</u>			

Attach Financial Statements Income & Expense

of Effingham Children (or Residents) and % of Effingham Children (or Residents)

of participants starting / # of participants now

Requirements for eligibility:

Town of Effingham Non-Profit Funding Request

Does your organization receive a Town of Effingham real estate tax exemption or abatement?

Yes: _____ No: X

If yes, the dollar value of the exemption or abatement is: \$

Of the total services provided by your organization, what percentage is provided to residents of the Town of Effingham?

_____ 9.73

What percentage of every dollar spent last year spent is overhead (administrative costs and fundraising costs)? 30%

I certify that the above information is true and accurate to the best of my knowledge and belief, and that I am duly authorized by the requesting agency to represent them as their agent.

Signature: Elizabeth Stillman

Print Name & Title: Elizabeth Stillman Business + Grants manager

Date: 10/25/19

Starting Point: Services for Victims of Domestic & Sexual Violence
Fiscal Year Ending 6/30/19

Total Services Carroll County 4901 / Total Services All Counties - 5306 (+76 unknown/out of state)
 Total Victims Carroll County 452 / Total Victims All Counties - 501 (+53 unknown/out of state)

	Amount Requested	Individuals Served	Percent Individuals	Number Services	Percent Services Provided in County	Avg Services per Individual
Albany	\$ 2,592	9	1.94%	90	1.84%	10
Bartlett	\$ 3,315	20	4.31%	313	6.39%	16
Chatham	\$ 2,329	5	1.08%	10	0.20%	2
Conway	\$ 11,268	141	30.39%	1720	35.09%	12
Eaton	\$ 2,131	2	0.43%	21	0.43%	11
Effingham	\$ 3,972	30	6.47%	477	9.73%	16
Freedom	\$ 2,329	5	1.08%	85	1.73%	17
Jackson	\$ 2,197	3	0.65%	45	0.92%	15
Madison	\$ 3,841	28	6.03%	145	2.96%	5
Moultonborough	\$ 2,855	13	2.80%	87	1.78%	7
Ossipee	\$ 6,141	63	13.58%	464	9.47%	7
Sandwich	\$ 2,263	4	0.86%	16	0.33%	4
Tamworth	\$ 4,235	34	7.33%	292	5.96%	9
Tuftonboro	\$ 3,183	18	3.88%	134	2.73%	7
Wakefield	\$ 4,892	44	9.48%	472	9.63%	11
Wolfeboro	\$ 4,958	45	9.70%	530	10.81%	12
	\$ 62,500	464	100.00%	4901	100.00%	11

Starting Point Mission Statement

Starting Point: Services for Victims of Domestic & Sexual Violence is a non-profit organization dedicated to

- Ensuring quality services are provided to victims of relationship violence and sexual abuse;
- Preventing future relationship violence;
- Promoting social change; and
- Encouraging accountability and education for perpetrators and stalkers.

Requirements for Eligibility

Those who are in present danger of, or who have been, victims of domestic and sexual violence, stalking and human trafficking, as well as secondary victims and third party program partners.

Services are provided at no cost to the victim.

Funding Formula	
\$2,000 Base per Town	62,500
x16 Number of Towns	-32,000
\$32,000	\$30,500

\$32,000 is divided by town based on percentage of individuals served



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248156166
Oct. 03, 2012 LTR 4168C E0
02-0365780 000000 00

00018147

BODC: TE

STARTING POINT SERVICES FOR VICTIMS
OF DOMESTIC AND SEXUAL VIOLENCE
PO BOX 1972
CONWAY NH 03818-1972



013235

Employer Identification Number: 02-0365780
Person to Contact: MR. GALLUPPI
Toll Free Telephone Number: 1-877-829-5500

Dear TAXPAYER:

This is in response to your Sep. 24, 2012, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in OCTOBER 1988.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

Starting Point
Approved Budget FY 19-20
7.1.19

<u>Income</u>	FY 19 Budget	FY 19 Actual	FY 20 Approved
State & Federal Grants	\$ 372,896	\$ 377,277	\$ 423,645
Private Grants	\$ 25,000	\$ 23,500	\$ 50,000
Corporate/Business Grants	\$ 25,000	\$ -	\$ 10,000
Contributions	\$ 45,000	\$ 34,872	\$ 60,000
County/ Municipalities	\$ 50,000	\$ 49,002	\$ 72,500
Boots N Bling	\$ 55,000	\$ 53,115	\$ 60,000
Golf Tournament	\$ 5,000	\$ 5,120	\$ 5,000
Misc 3rd Party Events	\$ 5,000	\$ 3,967	\$ 4,500
Other Income	\$ 5,600	\$ 2,377	\$ 15,000
Interest Income	\$ 275	\$ 307	\$ 275
Carry Over Funds			
Total Income:	\$ 588,771	\$ 549,537	\$ 700,920

<u>Expense</u>	Approved FY 19	Actual FY 19	Approved FY 20
Newsletter/ Annual Appeal		5013	\$ 8,900
Website Expense		299	\$ 300
Personnel - Wages Total	\$ 293,358	\$ 296,811	\$ 391,567
Personnel - Employee Taxes Total	\$ 22,442	\$ 22,796	\$ 30,346
Personnel -Payroll Fees Total	\$ 2,000	\$ 1,901	\$ 2,200
Health Insurance	\$ 43,123	\$ 29,723	\$ 53,960
IRA Match	\$ 8,048	\$ 6,325	\$ 10,900
Personnel - Workers Comp Total	\$ 7,500	\$ 6,823	\$ 6,000
Advertising	\$ 5,000	\$ 1,132	\$ 5,000
Americorps Expense	\$ 7,000	\$ -	\$ -
Background Checks- Staff and Volunteers	\$ 540	\$ 289	\$ 540
Crisis Line	\$ 5,000	\$ 4,455	\$ 4,500
Community Education	\$ 4,500	\$ 3,264	\$ 4,000
Outreach Event Expenses			\$ 5,000
Client Special Needs	\$ 20,000	\$ 16,915	\$ 25,500
Client Special Needs- Transitional Housing	\$ 20,000	\$ 15,485	\$ 37,000
Donor Development Expenses	\$ 3,000	\$ 969	\$ 3,000
Building Maintenance	\$ 21,000	\$ 26,708	\$ 18,000
Rent - Wolfeboro Office	\$ 4,501	\$ 4,501	\$ 4,501
Utilites Total	\$ 15,000	\$ 15,842	\$ 16,000
Telecommunications	\$ 11,500	\$ 10,850	\$ 4,000
Office & Postage	\$ 8,500	\$ 10,935	\$ 8,500
Misc FR Expense	\$ 4,500	\$ 53	\$ 100
Credit Card Fees- Fundraising	\$ 400	\$ 82	\$ 400
Professional Fees- Audit	\$ 7,600	\$ 5,468	\$ 6,000
Professional Fees- Dev. Grant Writer	\$ 5,000	\$ 4,825	\$ 5,000
	\$ 6,000	\$ 5,100	\$ 1,000
Professional Fees- Bookkeeping	\$ 17,000	\$ 16,872	\$ 13,000
Dues & Memberships	\$ 1,750	\$ 1,745	\$ 1,820
Technology Fees related to Bookkeeping	\$ 3,600	\$ 3,297	\$ 3,200
Insurance Total	\$ 7,000	\$ 6,594	\$ 7,210
Board of Directors Expense	\$ 600	\$ 631	\$ 600
Staff Development	\$ 4,000	\$ 3,656	\$ 4,000
Volunteer Program	\$ 1,500	\$ 1,467	\$ 1,500
Travel Expense	\$ 11,292	\$ 9,404	\$ 9,000
Travel - Coalition	\$ 2,208	\$ 1,536	\$ 2,000
Miscellaneous Expense	\$ 500	\$ 484	\$ 500
Total Expense:	\$ 574,962	\$ 542,250	\$ 695,044
Net Ordinary Income:	\$ 13,809	\$ 7,287	\$ 5,876

Other Income/Expenses

Depreciation Total	\$ 16,000	\$ 16,000	\$ 16,000
Interest Paid			
Penalties			
Bad Debt	\$ 1,500		\$ 1,500
Bank Fees		\$ 186	
	\$ 17,500	\$ 16,186	\$ 17,500
	\$ (17,500)	\$ (16,186)	\$ (17,500)
Net Income:	\$ (3,691)	\$ (8,899)	\$ (11,624)